

# ZIMMERMANN AUTO BODY SUPPLIES INC



We have an absolutely jam-packed day of incredibly powerful training in store for the collision repair industry. This year will be like no other class we have hosted. Join us to take yourself, AND your business, to the next level!

**Make Your Shop Money  
On Every Repair**



[www.eaglemms.com](http://www.eaglemms.com)



**September 12  
2023**

**Lunch 12-1PM**

**Class from  
7:30AM - 4:30PM**

**BEST WESTERN  
EDEN RESORT**

**222 Eden Street  
Lancaster PA 17604**

Part 1 Presented by:  
**CollisionHub with guest host Eagle MMS**

- I. Understanding "Paint and Materials... Compensation Strategies"
  - ✓ The history of paint and materials and what has changed
  - ✓ Strategies for recovery
  - ✓ Paint and material itemization via line entries
  - ✓ 3rd party invoicing and additional material categories
- II. Today's "Leader"
  - ✓ What does being a leader truly mean?
  - ✓ Do leaders create culture?
  - ✓ Are you capable of leading?
- III. Developing and training staff
  - ✓ Understanding how individuals learn and the gap in today's education model

Part 2 Presented by:  
**Torque Financial's CEO Rachel James**

Financial prosperity for owners and technicians

**Contact Dave Matthews**  
e-mail to: [dave@zabscars.com](mailto:dave@zabscars.com)  
or call 717-201-9522 to reserve your spot.  
**Hurry, space is limited!**



 **CollisionHub**  
[www.zabscars.com](http://www.zabscars.com)